

NAME		INCOME PRODUCING ACTIVITY										MONTH		YEAR			
WEEK 1		Monday		Tuesday		Wednesday		Thursday		Friday		Saturday		Sunday		Total	
Activity		Target	Actual	Target	Actual	Target	Actual	Target	Actual	Target	Actual	Target	Actual	Target	Actual	Target	Actual
New Contacts																	
Overview Booked																	
Step 1: Overviews Done																	
Step 2: Business Presentation																	
Step 3: Followups																	
Step 4: 3-Way Calls/Upline Mtg																	
Step 5: Sign-up																	

WEEK 2		Monday		Tuesday		Wednesday		Thursday		Friday		Saturday		Sunday		Total	
Activity		Target	Actual	Target	Actual	Target	Actual	Target	Actual	Target	Actual	Target	Actual	Target	Actual	Target	Actual
New Contacts																	
Overview Booked																	
Step 1: Overviews Done																	
Step 2: Business Presentation																	
Step 3: Followups																	
Step 4: 3-Way Calls/Upline Mtg																	
Step 5: Sign-up																	

WEEK 3		Monday		Tuesday		Wednesday		Thursday		Friday		Saturday		Sunday		Total	
Activity		Target	Actual	Target	Actual	Target	Actual	Target	Actual	Target	Actual	Target	Actual	Target	Actual	Target	Actual
New Contacts																	
Overview Booked																	
Step 1: Overviews Done																	
Step 2: Business Presentation																	
Step 3: Followups																	
Step 4: 3-Way Calls/Upline Mtg																	
Step 5: Sign-up																	

WEEK 4		Monday		Tuesday		Wednesday		Thursday		Friday		Saturday		Sunday		Total	
Activity		Target	Actual	Target	Actual	Target	Actual	Target	Actual	Target	Actual	Target	Actual	Target	Actual	Target	Actual
New Contacts																	
Overview Booked																	
Step 1: Overviews Done																	
Step 2: Business Presentation																	
Step 3: Followups																	
Step 4: 3-Way Calls/Upline Mtg																	
Step 5: Sign-up																	

YES RATIOS	Total for 4 wks	Ratio
Overviews to Contacts		
BP's to Overviews		
FollowUps to Overviews		
Signups to BP's		
Signups to Contacts		

OBSERVATIONS	EARNINGS
	Fast Starts £
	Basic Commission £
	Mega-Match £
	Total £